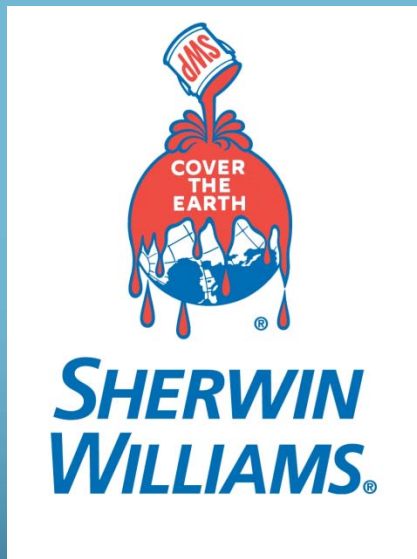


Sherwin-Williams & PaintCare



The State of Oregon Experience



Background

- Oregon passed legislation requiring paint industry manufacturers and retailers to take responsibility for recycling their paint & coatings products.
- There were two viable collection sites in the state at the time of passage.
- As of July 1, 2010, a PaintCare Recovery Fee was to be added to the cost of paint for sale in Oregon.

Why PaintCare (as a Manufacturer)

- ✓ Consistency!
- ✓ Message from All Manufacturers
- ✓ Products in the Program
- ✓ Handling of Product



Why PaintCare (as a Retailer)

- ✓ Consistency!
- ✓ Message to all customers
- ✓ Methodology for Product Collection
- ✓ Safety Issues
- ✓ Active Participation in Process
- ✓ Incremental Traffic to Facility



Why PaintCare (as a Customer)

- ✓ Consistency!
- ✓ Products Included
- ✓ PaintCare Recovery Fee
- ✓ Participation in State Green/Sustainability Process
- ✓ Ability to Dispose of their Paint
- ✓ Wide number of locations for drop-off



Why PaintCare (as the State)

- ✓ Consistency!
- ✓ Implementation of the State Law
- ✓ Simplicity of Operations
- ✓ Communication of State's active
- ✓ involvement in Green/Sustainability



Marketing Communications



State of Oregon Paint Recycling Program

The state of Oregon passed legislation that requires paint industry manufacturers and retailers to take responsibility for the recycling of their paint and coatings products. The paint industry has hired a company called PaintCare to manage the process of recycling these products. As of July 1, 2010, a PaintCare Recovery Fee will be added to the cost of paint for sale in Oregon to cover these recycling costs.

As a Trade Painter - What do I need to know?

This Recovery Fee will fund the collection, transportation, recycling and proper disposal of architectural paint per Oregon law. The fee will be paid at the point of sale and commercial painters may see this fee on their invoices for Program Products. **Commercial painters will no longer be charged to dispose of their leftover paint at the point of collection.** However, painters that are small or large quantity hazardous waste generators will not be able to manage their leftover alkyd paint using this program.

How Much is the PaintCare Recovery Fee?

The Recovery Fee is based on container size as follows:

1/2 pint container or less	FREE
> 1/2 pint to 1 quart container	\$0.35
> 1 quart to 1 gallon container	\$0.75
> 1 gallon to 5 gallon container	\$1.60

This fee will also apply to products purchased in nearby states and shipped to Oregon.

Where Can I Bring My Leftover Program Products?

Several PaintCare collection sites have been established (refer to back of flyer for Sherwin-Williams locations). Program Products must be in their original and labeled containers, maximum container size of 5 gallons, and must be properly sealed.

What if I Am a Large Generator?

Large generators should continue to use municipal sites which are better equipped to handle large quantities.

Is This a Sherwin-Williams Program and Fee?

No - paint recycling is mandated by law, and Sherwin-Williams is supporting the industry's PaintCare program.





What Products Qualify for the Program?

Architectural paint is defined under the Program as interior and exterior architectural coatings sold in containers of five gallons or less. It does not include industrial, alkyd, original equipment or specialty coatings. Examples of Program Products versus Non-Program Products are provided below:

PROGRAM PRODUCTS (maximum container size of 5 gallons):

- Interior and Exterior Architectural Paints: Latex, Acrylic, Water-Based, Alkyd, Oil-Based, Enamel (all types of finishes and sheens, including textured coatings)
- Deck Coatings and Floor Paints (including elastomeric)
- Waterproofing Concrete/Masonry/Wood Sealers and Repellants (not-tar-based or bitumen-based)
- Melamine, Metal and Rust Preventative
- Primers, Undercoaters and Sealers
- Stains and Shellacs
- Swimming Pool Paints (single component)
- Varnishes and Urethanes (single component)
- Lacquers, Lacquer Sanding Sealers, and Lacquer Stains
- Wood Coatings (containing no pesticides)

NON-PROGRAM PRODUCTS (regardless of container size):

- Industrial Maintenance Coatings
- OEM and Industrial Surface Coating (shop application) Paints and Finishes
- Aerosol Paints
- Automotive Paints
- Marine Paints
- Craft Paints
- Caulking Compounds, Epoxies, Glues or Adhesives
- Colorants and Tints
- Resins
- Paint Thinners, Mineral Spirits or Solvents
- Paint Additives
- Pesticide Containing Products
- Roof Patch or Repair
- Tar-Based or Bitumen-Based Products
- 2-Component Coatings
- Deck Cleaners
- Traffic Paints

Questions? Visit paintcare.org



Sherwin-Williams PaintCare Collection Sites include:

3527 Highway 101 N
Gearhart, OR 97138

1072 Rogue River Highway
Grants Pass, OR 97527

4525 S 6th Street
Klamath Falls, OR 97603

115 SE Emigrant Avenue
Pendleton, OR 97801

287 NW Garden Valley Blvd.
Roseburg, OR 97470

4596 Commercial Street SE
Salem, OR 97302



SHERWIN
WILLIAMS.



From Garage to Glorious.

Give your old paint new life with PaintCare, a new non-profit program established to manage the reuse, recycling and proper disposal of old paint. A PaintCare Recovery Fee has been applied to the purchase price of each unit of paint sold in the state of Oregon, based on a graduated container rate.

For this nominal fee, PaintCare will dramatically increase collection centers throughout Oregon, establishing more convenient opportunities for recycling and proper disposal of your leftover paint.

Container Size	Fee Per Unit
1/2 Pint or Less	No Charge
More Than 1/2 Pint to 1 Gallon	\$0.35
Gallon	\$0.75
More Than 1 Gallon to 5 Gallon	\$1.60



To find a collection center near you please call **1.800.CLEANUP** or visit www.paintcare.org

Accepted Products (maximum container size: 5 gallons)

- Exterior and Interior Paints: Latex, Acrylic, Water-based, Alkyd, Oil-based and Enamel (all types of finishes and sheens, including textured coatings)
- Deck Coatings and Floor Paints (including elastomeric)
- Lacquers, Lacquer Sanding Sealers and Lacquer Stains
- Metamine, Metal and Rust Preventatives
- Primers, Undercoatings and Sealers
- Stains and Shellacs
- Swimming Pool Paints (single component)
- Varnishes and Urethanes (single component)
- Waterproofing, Sealers and Repellents: Concrete, Masonry and Wood (no tar or bitumen-based)
- Wood Coatings (containing no pesticides)

Not Acceptable (regardless of container size)

- Aerosol Paints
- Automotive Paints
- Caulking Compounds, Epoxies, Glues or Adhesives
- Colorants and Tints
- Craft Paints
- Deck Cleaners
- Industrial Maintenance Coatings
- Marine Paints
- OEM and Industrial Surface Coatings, Paints and Finishes (shop application)
- Paint Additives
- Paint Thinners, Mineral Spirits or Solvents
- Pesticide Containing Products
- Resins
- Roof Patch or Repair
- Tar or Bitumen-based Products
- 2-Component Coatings



Conclusion

- As a Manufacturer and a Retailer, we are confident that the PaintCare Paint recycling process is very effective for:
 - The Manufacturer
 - The Retailer
 - The Customer
 - The State



Thank You!

Karl Schmitt, Sherwin Williams

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